



Vivek M. Albuquerque

Vivek has a wealth of experience spanning over **30 years**.

Till August of 1986 he worked in the Corporate World as a Professional Manager with a host of Blue Chip companies, which included **IBM** in India and **Touché Ross** (Now Deloitte Touché) and Saudi Business Machines (Partner of IBM) in Saudi Arabia.

After this solid grounding, he then set up a **management consulting** practice based in Bangalore, India but providing services to organizations across the globe.

More than just being an advisor to the Clients he has consulted with, he has been an integral part of the organizations for the long term, particularly in the SME space. One example that illustrates this quite vividly is an assignment spanning five years, where he functioned as CEO Operations for a small Group of Companies. During his tenure he oversaw the **transformation** of a small family held concern into a public limited company with the **turnover more than quadrupling**.

He continues to work with a wide spectrum of SMEs on long-term assignments enabling their efforts to **enhance professionalism** in their organizations. These span industries such as, leather garments and accessories, manufacturing, professional services, property development and management, event management, technology development among others.

Vivek is the **CEO** and co-founder of **Louis Allen International** in India. His extensive experience in India as well as overseas has left him very well poised to develop, define and drive the strategic blueprint for Louis Allen International in India as well as Oman. A portion of this has been to ensure content relevance in the Indian context enabling the design, development and delivery of client specific training and development solutions, as well as the development of training products addressing niche areas. He is also the **Master Trainer** for India.

Some of the clients that Vivek has worked with / is working with in India include Airtel, Mother Dairy, Blue Dart, STAR TV, NDS, ICICI Onesource, LG CNS Global, Benetton, Infosys, PNB Housing Finance Limited, Zee Turner, ANZ, The Indian Railways, Indo Global Social Service Society, Karnataka Health Promotion Trust, Showtime Events to name a few.

Vivek has also been extremely active in Oman for the past three years and has worked with a range of organizations there such as Oman Airlines, Bank Muscat, National Bank Of Oman, HSBC, Oman Polypropylene, Said Al Shahry Law Office, Azzan Bin Qais Private School, Morison Muscat Chartered Accountants, Port of Salalah, College of Banking And Financial Studies, Sultan Qaboos University, Capital Markets Authority etc.

In addition, Vivek is a member of the **Louis Allen Worldwide International Consulting Network**.

Vivek has a B Com (Hons.) from the Sriram College of Commerce, New Delhi, India and an MBA from the Xavier Labour Relations Institute, Jamshedpur, India.